

PRESIDENT'S REPORT

For the year ending 30 September 2016

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Introduction

- 1.1 Hi and welcome to my report for the year ended September 2016. Welcome to all of our new members that have joined us over the past 12 months, I hope you are enjoying both the sporting and social activities that the BBRC has to offer.
- 2015-2016 has been a year of major change to how we the committee manage the club, the biggest impact to the management practices has been the introduction of the new health and safety laws, which are very comprehensive and need a lot of input from our team. You may not have noticed a lot of change around the club, other than hand rails on the steps behind squash court one, but the new laws asked that we identify any possible risk elements in and around the club, and if so we need to mitigate the risk, or ensure that our members are aware of it. We also have to report on any injury's that have occurred on both the squash and tennis courts by players, so it's really a very detailed and timely task which now is part of the managers role, but lucky for us we have a H&S guru on our team. I must give special mention to Ajay Marwaha who has taken the role of H&S safety officer for our club, AJ has had huge input to putting in place the required systems which has helped us immensely.
- We have set up a register in the front foyer of the club which is filled out if there are any accidents or areas of issue that we have attended to, and can be read by all members.
- An ongoing concern for our committee is the maintenance of our club, our building is now over 50 years of age, and as such there are always things that need attention, this year we did not need to spend any major funds, just general repair costs, but over the next few years we will need to look are replacing some Tiger Turf and repairing Squash court walls, so a lot of fund raising will be required. In the tennis pavilion this year we build a new office to house our tennis team, who kindly gave up the area they were using so as to allow our onsite physio to use, which has worked out well, a lot of our members are using Joanne's services, plus having this service on site brings in potential new members who were not fully aware of our great club.
- Also this year made a change to our veterans memberships, in the past the veterans would pay as the play, but they were not really a club member, so we introduced a yearly fee that was less expensive that paying weekly, and allow them to become a member of our club, which is of benefit to both parties, and I welcome them all to our club family.

Our membership numbers drop slightly during the year, but we did also have a lot of new members join, and we did have a good year in sales on the bar, which increase 25% compared to the year before, this goes a long way in assisting the running of the club. With regards to the insurance claim for the men's showers, this still has not been settled, We have a court hearing in April, and I am hoping to that we can win the claim and receive the \$26,000 payment.

- 1.1.1 Throughout this financial year we managed to obtain grants to the value of \$7370 from Southern Trust, Four Winds and Trillian Trust

Membership

- 2.1 Our membership fluctuates throughout the year but as at the 30th Sep sat at around 475 members

Club Manager

Gemma Adams was our manager for the past financial year.

Grant applications

- 4.1 We have applied for junior coaching, club maintenance & managers wages.

Fundraising

- 5.1 This year we did not hold any major fund raising events, but we did achieve a profit from our two squash tournaments in the vicinity of \$3500, which is a great achievement.

Sponsorship

- 6.1 The Club is grateful to all those members and businesses that provided sponsorship throughout last year. We hope that your fellow members support your business and that you continue to receive value for money for the sponsorship. If anyone requires a particular service or product I am fairly sure that a fellow club member can assist, please don't hesitate to ask around.

Bar and Kitchen

- 7.1 Lounge hire has been okay for the year, quite a few members use the facilities, and we did a few private hires, which assist in the increase bar revenue. There is a bit more work to be done on the lounge area, we hope in 2017 that we can refurbish the toilets, fix the ceiling and repaint the walls, plus up-date the lounge furniture.
- 7.2 The Bar Buddy system is a continual struggle but a huge thanks to all bar buddies you provide a great service to the Club and if anyone would like to be a bar buddy in exchange for reduced subs please contact Mariska.
- 7.3 Details of bar turnover and profits can be found in the treasurer's report.

Coaching

- 9.1 Charlie, Sheridan and the various helpers provide excellent coaching services for all members during the tennis season. Please take advantage of their coaching skills plus the wide range of products the Pro-Shop has. Running a retail outlet is tough, please support them and if they don't have what you want just ask.
Jarrod Van Driel had a busy year with squash coaching, Jarrod has implemented new training programs that have been very popular, and continues to grow the number of attendance of potential squash players.
- 9.2 Advertising
New website, newsletters and publicity
- 10.1 The on-line booking system and website is working well and this will continue to be our main source of booking both squash and tennis courts. The new web site is now running very well, we did have a few issues, as can be expected, but we can now offer high quality up-loads of images from the club, Facebook, sponsor advertising and much more, thanks to Martin Albert and his team at Function 8
- 10.2 Communication through e-mail is our main source of communication so please make sure you notify the office of any changes to your contact details or better still update them yourself on the website.

Squash report

11.1

Another year is over for me as squash VP and it doesn't seem that long ago I was writing last year's report. We are well under way for the 2017 year with Masters, Junior and senior interclub competitions well under way for autumn.

I'm looking forward to another great year at BBRC. I think we will be well set up to progress further at the club, although funding is always an issue for us in taking on any capital projects.

Thanks to the squash committee - Ajay Marawaha, club captain, Roy Eustace - committee, Ann Wilson - committee, Fiona Cooper Williams – committee, Jarrod van Driel - Junior Convenor Team - Thank you for your assistance and the time you have given to BBRC in 2016/17.

One of the challenges for the committee is trying to balance out the needs of all club members. I think we have achieved a pretty good balance again this year to keep everyone happy. It's a hard task as we all have different requirements as to what we want to do at the club. If you have any concerns please feel free to have a chat with me about them.

It was a busy year again with our senior interclub well subscribed with good numbers of team entries in the three competitions. It was pleasing to see a good number of new members, and our up and coming juniors joining in and getting their teeth into some real competition, and enjoying the social side of interclub.

We had a solid entry in the JETS (junior interclub) Northern competition. Each term we were able to field three or four teams in the competition, which is the largest entry of any club on the North Shore. For the past year we have had some great success winning the JETS competition for all four terms, and our graduates winning a few as well. It's

great to see the numbers of juniors still growing at the club.

Our club squash coach Jarrod van Driel has done a great job in 2016 with the junior and adult programmes. Special thanks to Jarrod, for converting a large number of our after school programme kids into members.

We have had some great success in 2016 with the F/J grade superchamp's team taking out the National title again for BBRC and then winning Team of the Year in the Squash Auckland awards. The team comprised of Adam Clifford, Giona Basso, Dominic van der Steeg, Marcus Storey, Ross Jowsey, Sam Kelly, and coached by Jarrod van Driel.

Congratulations to Jarrod who won the prestigious award of 2016 Squash Auckland Coach of the Year. This is well deserved and reflects the amount of hours Jarrod puts in to promoting the club and his high standard of coaching.

Our end of year/beginning of year team challenge has been an outstanding success and enjoyed by everyone yet again. It's hard in the heat, but it's fun and the dinners were great. Thanks to the teams who stepped up to be chef for the night. Look out for this competition again at the end of the year. I'm sure we will be oversubscribed again!

We entered 3 teams in Superchamps last year. This is hard fought battle amongst the club teams from around Auckland with the ultimate winner going on to represent the region in the national finals. This year our F/J grade team comprised of juniors came 2nd in the Auckland regional competition. They then received a special invite to play in the Superchamps Nationals in Auckland. They went in as bottom seed but came out with the national trophy. What an awesome achievement in defending our title from last year.

We ran 3 successful tournaments in March, May and September. These events are important for making the club some extra income, and we must thank our sponsors, Kieran Doe, Double Dot Squash, Foodstuffs, Physio4all and Salming NZ for supporting the BBRC open tournament. We saw very good participation in these tournaments with over 90 entries in each tournament. It was great to have 12 overseas entries from New Caledonia in the A2 and Below tournament. We hope to see these visitors again later this year at the Masters World Champs and at our September tournament.

Squash doubles is starting to take off so we will look at starting a doubles tournament on club nights. I played this myself in the summer interclub and it was awesome fun. Looking forward to the rest of this year we have our remaining two tournaments on again. One will be the BBRC open tournament and the other an A2 and below with some masters divisions. Once we have our new committee in place we will look at how we can fund refurbishing the squash court walls and replacing the lights.

You don't need to be on the committee to have good ideas, so if you see an opportunity to increase membership, or a sponsorship opportunity please have a talk to myself or our club manager.

Remember it's up to all of us to make this club a success, not just the committee members, so participate, it's very rewarding!!

Jeff van Driel
Squash Vice President

Tennis report

11.2

With my second year in the role as Vice President of Tennis, I have a much better understanding as to how the Executive Committee functions and how to get things done around the club. I would firstly like to thank everyone for their support and encouragement of me in this role especially my Club Captain Becky Young, who spends countless hours doing unseen work around the club, both promoting functions and organising our interclub teams. My support of the financial information in the office to our Club Manager, Gemma Adams up until Christmas and then being involved in the interview process for our new Club Manager Mariska Van Deventer, puts me in good stead for recognising the financial demands on the club and where we need to have continual work done for obtaining grants to keep our club alive and functioning at an optimal level. Without the ongoing support of members, volunteers and the community at large, we wouldn't be able to compete on the courts as we currently do.

This year we have 20 senior interclub teams, the most we have entered in many years, this includes a Men's 1st grade team which has won their grade, Men's 2nd grade placing 2nd with 1 result still to come. Another winning team this year was our 2nd Mixed Doubles team playing in the 3rd grade which have pulled together well, including two of our young junior girls playing in this grade with special dispensation given. In general, we are still lacking in men to women ratios for our weekend interclub teams, so recruiting is still a necessary task for the future strength of our club. We appreciate the support of the ladies who are all keen to play each week but rotate within their teams to ensure that everyone gets some game time. Thanks to all our reserve players who have helped our teams out during the season, and a huge thank you to all those who put their hands up to be captains. A very thankless job but one that can't be overlooked in its importance to keep our senior teams competitive and strong each week.

We have had an issue raised by several senior members this year as to the charges per team that they pay. Due to this we will be asking for a remit to be voted on at the AGM for all senior tennis teams to be charged one fee. The team captains will be asked to collect from their team members. This we feel is the fairest way to charge and collect fees as this means a lot less invoicing for the Club Manager and fees paid are then relative to the number of players in each team. If you have an opinion on this, you will need to be present at the AGM to vote.

During the week, we have had 6 mid-week ladies teams playing in the Mid-week ladies competition, with a Premier team this year due to great results in the A1 grade last year and allowing the Premier grade to take on more entries as a trial. Although we have a smaller number of teams this year due to many ladies going back to work, our social mornings continue to be strong on a Wednesday morning. We have gathered some new members after grading commenced so next year we may well have more teams entered. Our B1 team has the best overall results this year finishing 4th in the grade, which we are very happy with as it was a new team together and a very competitive grade also.

We have also had 17 junior teams playing with a range of ages, starting at the boys under 12s through to the elite players. A special mention to the teams who have excelled this year with results at the time of writing of this report showing, Elite boys PB1 placed 3rd with one match to play, 18U boys B2, team B7 placing 2nd overall, boys 12U A team B10 winning their grade, Boys

12U D, placing 2nd with 2 results to enter and lastly Girls 15U C2 placing 3rd with one result to enter. Well done to you all, with a special mention to Finn McKenlay, Max Wigglesworth, Elliot Butler and Ben Glanfield. This means a great future for our club if you all continue to play this sport for many years to come. I would like to thank all the parents and team managers for their time and efforts over the season with these teams, without you our youth would not be so strong.

Finally, this year we have 1 Chelsea Cup Men's team. A big thanks to Nick Wiles for his efforts getting the team organised and off the ground as well as sponsoring the team and Court 1 for the year. On the 17/3/17 the guys played against Whangaparoa at home, where we held a catered event selling 44 tickets for table's courtside. Reports back from those who attended was extremely positive. Sheryl Vincent catered the event and tickets included a welcome green cocktail in support of St Patricks Day, and three platters/table throughout the evening. The profit from ticket sales was just over \$150 which will go into the club fundraising account, and the bar turned over \$1342.80 so a great support to the club. We wish the guys the best of luck for the rest of the tournament and hope to see them in the semi & finals as they did last year.

Last year's Club Champs saw an increase in the number of entries, with the champs being held over 4 days from Thursday/Friday evenings and all day Saturday and Sunday. Juniors were encouraged to enter and this format will be run again this coming year as it proved to have great support and the deck was often full of spectators and supporters. Thank you to everyone who entered. Our aim is to have this as a family weekend with lots of members/family encouraging players and supporting the bar/kitchen. Please come along on Saturday/Sunday 13th & 14th May to support your fellow members in their semi-final and final matches. Here is the link to register your entry for this year's club champs <https://goo.gl/forms/sTjpm5IKjYPiJLV2>

Sheridan and Charlie from Kiwi Tennis have well settled into their new office and their business continues to grow. It's great to see so many juniors getting involved in the junior nights and holiday camps. The adult cardio sessions have been enjoyed by a number of players too, with Chelsea Cup player Akshay running these lately with great feedback. Several of our members and teams have enjoyed having coaching during the week and I'm sure this has helped us to keep our results in the top half of most of the grades. It's great to see so many players training hard on the courts during the day & early evening. Kiwi Tennis has been running newbie adult sessions and we have found a need for another social tennis night to help feed these players into our general membership. Our first night for this will be held on 31/3/17 with Ben Glanfield (a junior member) on entertainment from 7pm and BBQ on for those that are hungry. Thanks to the guys and their staff for their continued enthusiasm and support over the year.

I would like to take this opportunity to say thank you to numerous people. Firstly, thank you for your time and efforts over the year – Becky Young, without you I wouldn't be able to complete my tasks, a club captain that we can't afford to lose, Anna Leech, Andrew Storm for your commitment to the Tennis Committee. A special thanks to Becky, Anna, & Andrew for working so tirelessly on our interclub teams and club champs this year. We have a new committee members joining us for 2017, welcome to Victoria and Richard Allen, Justin De Beer, Julian Baldey, Gary Bancroft, and Todd McKenlay who has offered to take on the role of Junior Convenor as Peter Black is resigning from this position. Thank you to my committee for getting behind me and supporting some of my crazy ideas, everything is worth a go. Also to Barry Hayes for making himself available for those niggly tennis maintenance issues from time to time.

Peter Black for supporting our youth and organising their interclub teams. I look forward to working with you all again for the next season.

Thanks to Thuten Kesang for continuing to run the Thursday night competition and also to Peter Weir for organizing the players on a Sunday afternoon. These men do so much for us in regards to our social tennis and we would be lost without their ongoing support and volunteer work.

Thank you to all the members who have given up their time to help complete tasks around the club, especially those that get behind the working bees and make light work. We really appreciate your efforts and it does help to keep our costs down. And last but certainly not the least, a big thanks to our mid-week ladies who have been fundraising hard throughout the year again. They have kindly donated 3 new BBQ tables for our main deck, a much-needed revamp as the old tables were becoming a health and safety risk.

Wishing you all a great end to the season and hope to see you on the 14th May for a few drinks and BBQ.

Kind Regards

Jen Barlass,

Tennis Vice President

The Club scene

12.1 As I mentioned earlier the clubs events, tournaments, fundraising activities are generally all organised by volunteers. Without your assistance our subs would be substantially higher.

12.2 I would mention particularly:

- Junior tennis committee of Peter Black and his “small” team, the juniors are our life blood and it’s great to see this membership area is still strong.
- Tony Peat for his unrelenting pursuit of a great set of accounts. Tony the executive committee and club are grateful for the work that you do for us.
- Becky Young and Jenny Barlass and the Tennis Committee and helpers for their management of our tennis needs, team selections and Club Championships;
- Jeff Van Driel, Ajay Marwaha, and the squash committee for your efforts this year, along with Jarrod’s coaching efforts.
- Those who contribute as Interclub Team Captains, helpers at working bees, committee members, selectors and Regional Delegates, Bar Buddies and fun generators. You are too many to mention, but we know who you are and we value your support immensely.

12.3 These contributions add significantly to our Club life and make our membership so enjoyable. Well done, everyone.

Conclusion

Running a not for profit sports club today is becoming extremely taxing on the people who hold office, funding for our type of club has become less obtainable in the last few years as there are now so many other organisations who have had their funding cut in some form, and are now trying to recover this loss by applying for grants that we have in the past been successful in obtaining. So we have to start planning for the future, as we will see a time where the membership fees and bar profits will not cover the running costs of our club, so we either look at raising fees, which could really put a dent in membership numbers, or look for other avenues of funding. We are in the process of working in with the bowling club and RSA committee in looking at creating a sports hub at Fryberg park, it is early days, but the plan is to have multi-sports operating from this area, with the BBRC being part of concept, how it will look we are not 100% sure, but we will make sure it is of benefit to our club, one that keeps us financially viable.

Thank you to my executive committee for the hard work that they have put in this year, I really appreciate the time you guys put into our club, it's invaluable, let's hope we can get more people with your drive to join the committees this year, the club needs this input.

Allister Zimmerman
President
2015-2016